

THE POWER LIST

# POWER 25

## LAWYERS 2021

### LANDING TRANSACTIONS NATIONWIDE, ZANGWILL READS THE REAL ESTATE CLIMATE

**R**uskin Moscou Faltischek Partner Matthew Zangwill assures his clients acquire a unique position within the realm of real estate. His practice centers on real estate transactions, including the acquisition, sale, development and financing of office buildings, shopping centers, multi-family residential complexes, retail sites, self-storage facilities and vacant land throughout the country.

Zangwill has wide-ranging experience in the real estate finance space including negotiating and closing commercial mortgage loans, building construction loans, mezzanine loans, private equity financing and bridge loans. His work on behalf of borrowers and lenders includes the negotiation of complex loan documents including guaranties, mortgages, building loan agreements, ISDA master agreements as well as working through complex title issues.

Zangwill's real estate practice also covers transactions involving any one of the many Industrial Development Agencies operating in New York, affordable housing development, tax-deferred exchanges, ground lease transactions including financing ground lease positions, defeasance transactions, net zero bond leasing, condominium conversions, offering plan preparation and no-action applications, purchase options and construction agreements. A significant portion of Zangwill's real estate practice is dedicated to representing both landlords and tenants in connection with leasing of retail, office, medical and industrial spaces.

Zangwill also has the experience to navigate the various challenges facing not-for-profit corporations and religious institutions seeking to buy, sell or mortgage real property as well as assisting those seeking to create not-for-profit corporations, obtaining tax exempt recognition and maintaining not-for-profit compliance.

An advocate for small business, Zangwill serves as legal counsel for the Nassau Council of Chambers of Commerce, Inc., the umbrella organization advocating for the interests local Chambers of Commerce in Nassau County and their member businesses. He has been recognized by Super Lawyers as a Rising Star for the years 2015 -2020.

Zangwill earned a juris doctor at Touro College, Jacob D. Fuchsberg Law Center and a bachelor's degree from Binghamton University.



**MATTHEW ZANGWILL**

**PARTNER  
RUSKIN MOSCOU FALTISCHEK, PC**

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**RUSKIN MOSCOU FALTISCHEK, P.C.**  
*Smart Counsel. Straight Talk.*