

NEIL NOVIKOFF / OF COUNSEL

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EDUCATION

- Fordham Law School 1979
- Fordham University 1976 (summa cum laude)

PRACTICE AREAS

- Corporate & Securities
- Cybersecurity and Data Privacy

NEIL NOVIKOFF has practiced corporate and securities law for thirty years, he brings a wealth of experience to the firm's Corporate & Securities Department and Cybersecurity and Data Privacy Practice Group. Neil's practice includes mergers and acquisitions, joint ventures and other complex transactions for clients in a variety of industries, including pharmaceuticals and life sciences, real estate, technology and manufacturing. Neil has also advised fashion and apparel businesses on investments, licensing and manufacturing matters. Neil advises clients on day-to-day business and legal affairs and specializes in advising boards of directors and executives in connection with mergers and acquisitions, private equity and venture corporate transactions.

Several of Neil's recent notable representations include: the purchase of an equity interest and employment arrangements for an executive of a United States subsidiary of a French corporation engaged in cinema services; secured and negotiated angel financing for a limited liability company engaged in energy consulting services; the sale of an equity interest by a partner in a group of affiliated companies engaged in business lending and related services; and the sale of a construction consultant to a private equity firm.

One of Neil's greatest personal and professional attributes is his strength in building personal relationships with clients over extended periods and complex transactions. Examples include a complex joint venture between a United States and Italian company engaged in the distribution of generic pharmaceutical products; the licensing of the name of a prominent fashion industry figure for use in the hospitality sector; and the purchase of a controlling interest by a joint venture of a prominent Italian and German company in an Italian cellular license.