



*“We are uniquely positioned to deliver a comprehensive approach to the practice of health law. Our team focuses on both the regulatory and business aspects of our clients’ needs, evaluating not only their health law issues but their business needs as a whole.”*

**Alexander G. Bateman, Jr.**  
Partner and Co-chair,  
Health Law Department &  
Co-chair, White Collar Crime  
& Investigations Practice

# SMART COUNSEL STRAIGHT TALK

## Spotlight on Health Law Regulatory & Transactional

### Experienced. Focused. Results-Driven.

Today, healthcare providers face an array of challenges. They must meet required regulatory frameworks, structure their business models for optimal efficiency – all while ensuring they are in compliance with ever-evolving governmental regulations. The attorneys at Ruskin Moscou Faltischek are recognized authorities in this field, providing an array of sophisticated end-to-end services to virtually all types of health care entities. Our client roster includes hospital systems, large and small physician practice groups, pharmacists, chiropractors, dentists, home health agencies, individual providers and diagnostic and treatment centers. Whether the issue is managed care, service delivery, referral practices, business structures, consolidation, licensure, regulations, multi-specialty practices, compliance or fraud and abuse, health care providers routinely turn to Ruskin Moscou Faltischek to help them solve their most difficult legal challenges.

### Success In Action: Recent Notable Engagements

#### Regulatory/Healthcare Fraud

- ▶ Ruskin Moscou Faltischek was engaged to represent a physician charged, along with others, of healthcare fraud and conspiracy by the U.S. Department of Justice in the largest multi-state Medicare fraud prosecution in that program’s history. The indictments charged the accused individuals with more than \$100 million in fraudulent conduct; our client was specifically charged with unnecessary patient testing. Our health law department professionals are vigorously defending our client and are working towards achieving a complete dismissal.
- ▶ We have been engaged to represent several not-for-profit and state-licensed organizations. RMF has advised these clients on a variety of health law compliance issues such as HIPAA, internal investigations, billing and coding audits and required reporting of incidents to the state. We also have advised these clients regarding Stark Law compliance, self-referral laws and anti-kickback and False Claims Act issues. In addition, we successfully represented several in OMIG audits and investigations by the Office of the Attorney General.

#### Transactional

- ▶ Ruskin Moscou Faltischek was retained to represent a specialty medical practice in its acquisition of several physician practices comprised of a number of diverse specialties. The client specifically sought out RMF for its sophisticated blend of business and legal acumen. RMF provided strategic advice on the optimal entity types to be created, documented the transaction, analyzed the legal issues and negotiated the deal, successfully seeing it through to fruition. Not only did the client emerge ready to begin operations, it was secure in the knowledge that complex state and federal regulatory requirements were fully met.
- ▶ The transactional team, spearheaded by Health Law Co-chair Jay Silverman, was engaged to represent several physician practices in a series of transactions that resulted in the acquisition of their practices by multiple hospital systems. After much analysis and planning, the health law team advised the physician practices on proper valuation of their practices while assuring fair compensation was achieved.

**RMF**  
RUSKIN MOSCOU FALTISCHEK P.C.

**Smart Counsel. Straight Talk.**

Prior results do not guarantee a similar outcome.